

# Information Percolation in Centralized Markets

Daniel Andrei and Julien Cujean

Swiss Finance Institute, Lausanne, Switzerland

*Princeton-Lausanne Workshop, March 14, 2011*

## Model Implications

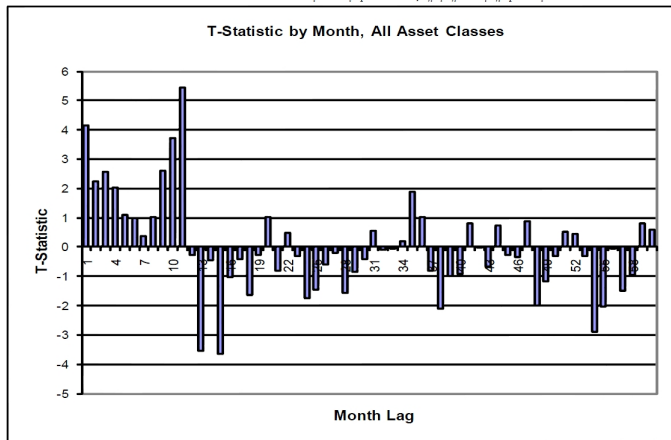
- i) In a centralized market with *rational agents*, word-of-mouth effects generate momentum.

## Model Implications

- i)* In a centralized market with *rational agents*, word-of-mouth effects generate momentum.
- ii)* Rumors , circulated through word-of-mouth communications, may induce reversal.

# Motivation I

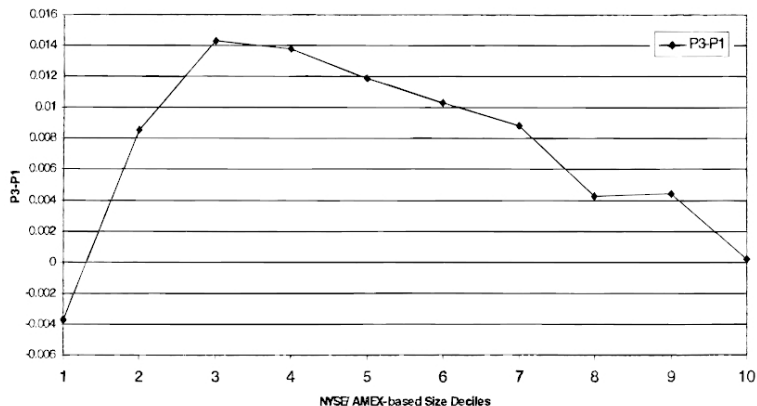
$$\text{Panel A: } r_t^s / \sigma_{t-1}^s = \alpha + \beta_h r_{t-h}^s / \sigma_{t-h-1}^s + \varepsilon_t^s$$



Momentum and reversal in 58 liquid instruments.

Source: Moskowitz, Ooi, and Pedersen (2010)

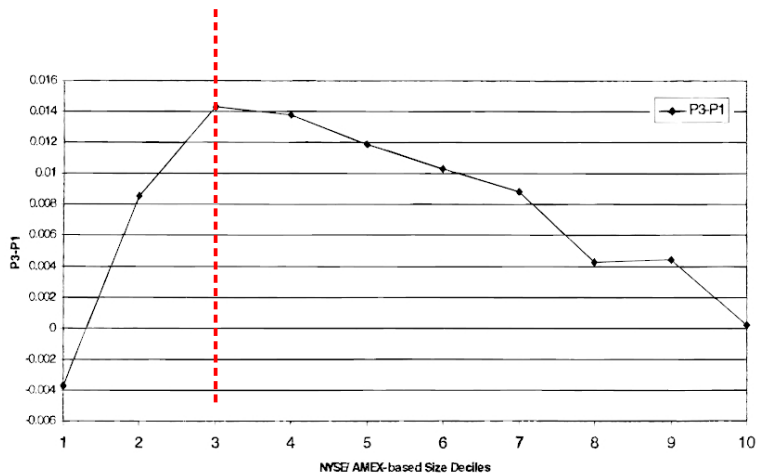
## Motivation II



Relationship between size and the magnitude of the momentum

Source: *Hong, Lim, and Stein (2000)*

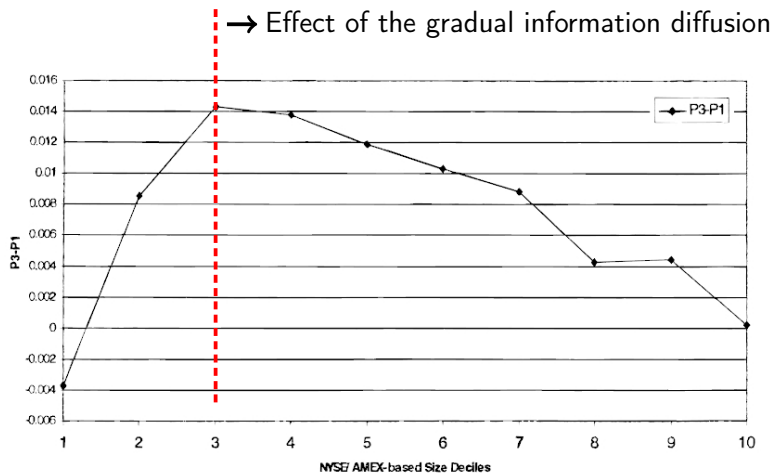
## Motivation II



Relationship between size and the magnitude of the momentum

Source: *Hong, Lim, and Stein (2000)*

## Motivation II

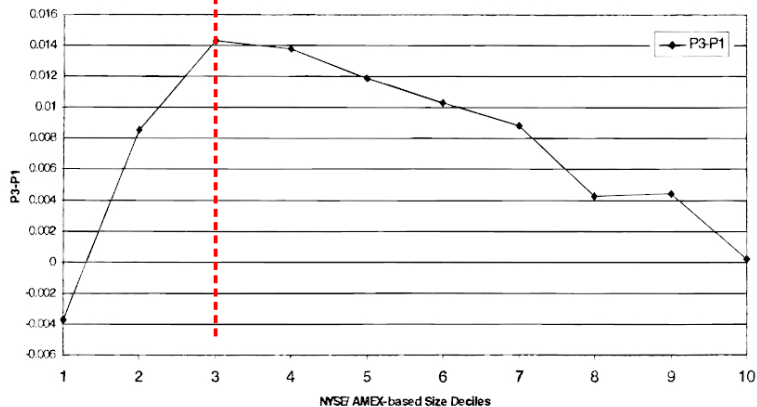


Relationship between size and the magnitude of the momentum

Source: *Hong, Lim, and Stein (2000)*

## Motivation II

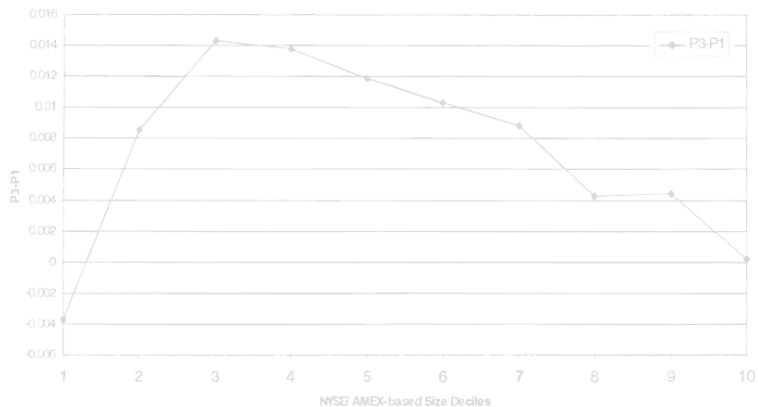
??? ← → Effect of the gradual information diffusion



Relationship between size and the magnitude of the momentum

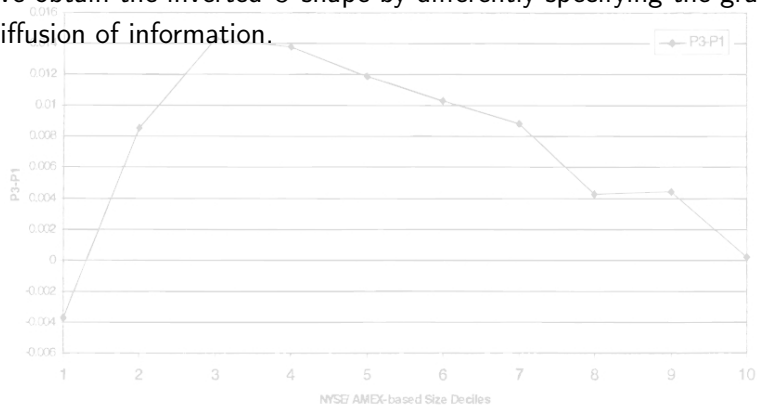
Source: *Hong, Lim, and Stein (2000)*

# What We Do



## What We Do

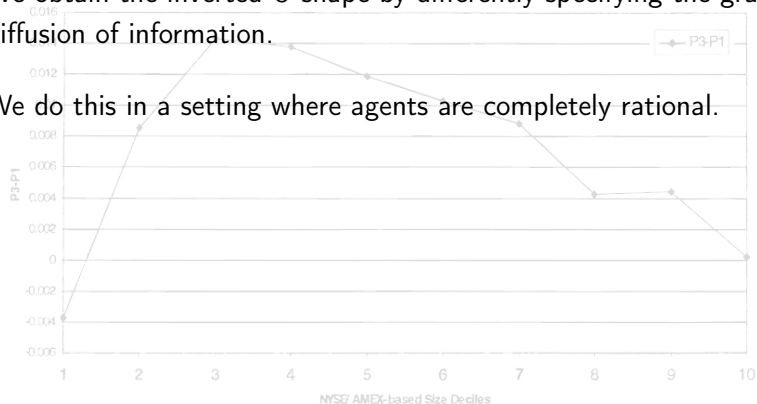
We obtain the inverted U-shape by differently specifying the gradual diffusion of information.



## What We Do

We obtain the inverted U-shape by differently specifying the gradual diffusion of information.

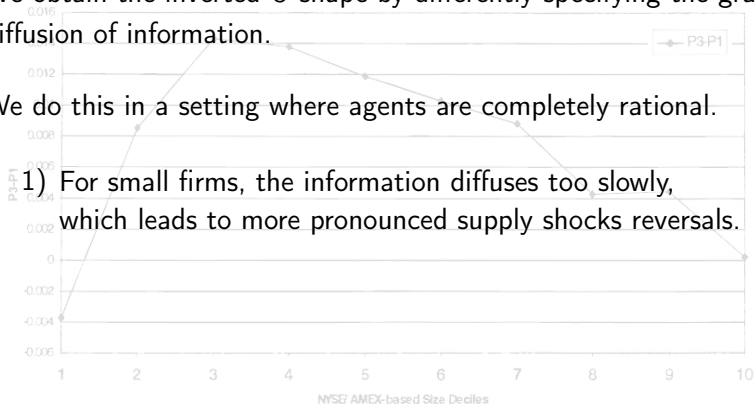
We do this in a setting where agents are completely rational.



## What We Do

We obtain the inverted U-shape by differently specifying the gradual diffusion of information.

We do this in a setting where agents are completely rational.

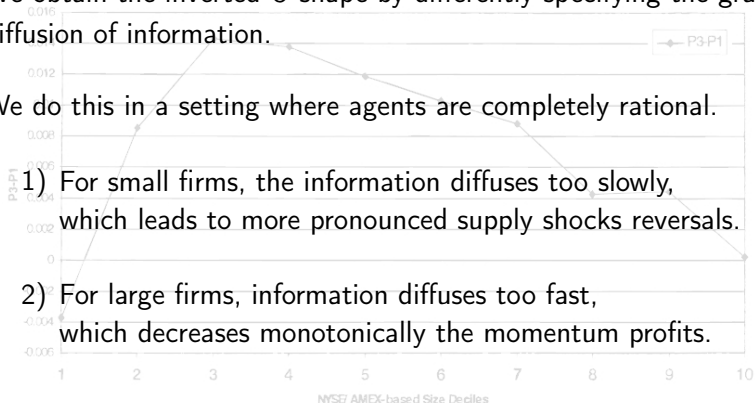


- 1) For small firms, the information diffuses too slowly, which leads to more pronounced supply shocks reversals.

## What We Do

We obtain the inverted U-shape by differently specifying the gradual diffusion of information.

We do this in a setting where agents are completely rational.



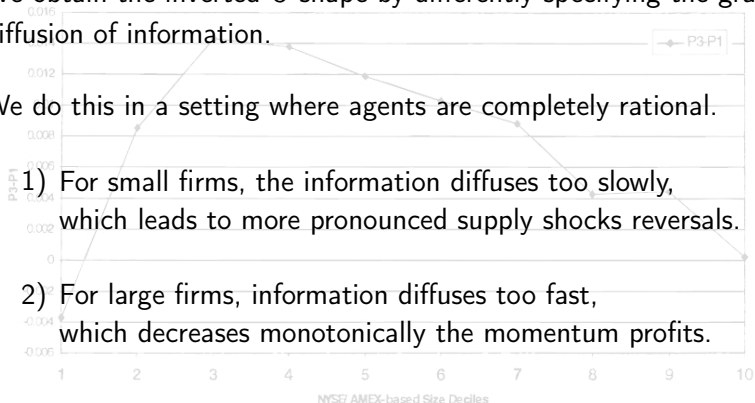
- 1) For small firms, the information diffuses too slowly, which leads to more pronounced supply shocks reversals.
- 2) For large firms, information diffuses too fast, which decreases monotonically the momentum profits.

## What We Do

We obtain the inverted U-shape by differently specifying the gradual diffusion of information.

We do this in a setting where agents are completely rational.

- 1) For small firms, the information diffuses too slowly, which leads to more pronounced supply shocks reversals.
- 2) For large firms, information diffuses too fast, which decreases monotonically the momentum profits.



We obtain this nonmonotonic effect with a single parameter,  $\lambda$ .

## How We Do That

- We start from a Rational Expectations framework: *He and Wang (1995)*
- We let agents meet and share information, as in *Duffie, Malamud, and Manso (2009)*

## Related Literature

### Evidence on momentum and reversal

*Cutler, Poterba, and Summers (1990), Jegadeesh and Titman (1993), Rouwenhorst (1998), Moskowitz, Ooi, and Pedersen (2010), Bernard (1992), Chan, Jegadeesh, and Lakonishok (1996), De Bondt and Thaler (1985), Lakonishok, Shleifer, and Vishny (1994), Poterba and Summers (1988), Hong, Lim, and Stein (2000).*

### Evidence on word-of-mouth communication and gradual diffusion of information

*Shiller and Pound (1989), Hong, Kubik, and Stein (2004), Feng and Seasholes (2004), Brown, Ivkovic, Smith, and Weisbenner (2008), Grinblatt and Keloharju (2001), Ivkovic and Weisbenner (2005), Cohen, Frazzini, and Malloy (2008), Antweiler and Frank (2004).*

### Theoretical Explanations

*Barberis, Shleifer, and Vishny (1998), Daniel, Hirshleifer, and Subrahmanyam (1998), Hong and Stein (1999), Holden and Subrahmanyam (2002), Hong, Hong, and Ungureanu (2010), Albuquerque and Miao (2010), Vayanos and Woolley (2010).*

# Outline

## I. A Benchmark Model

- Setup
- Information Percolation
- Results

## II. Additional Uncertainty, or Rumors

- Setup and Solution
- Results

## III. Conclusion

# Outline

## I. A Benchmark Model

- Setup
- Information Percolation
- Results

## II. Additional Uncertainty, or Rumors

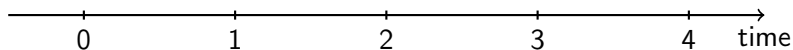
- Setup and Solution
- Results

## III. Conclusion



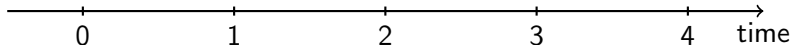
There is a continuum of investors  $i \in [0, 1]$  with exponential utility function with  $CARA = 1/r$ .

There is a continuum of investors  $i \in [0, 1]$  with exponential utility function with  $CARA = 1/r$ .



There is a continuum of investors  $i \in [0, 1]$  with exponential utility function with  $CARA = 1/r$ .

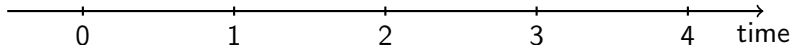
There is a risky asset with payoff  $\tilde{U}$  realized at  $t = 4$



There is a continuum of investors  $i \in [0, 1]$  with exponential utility function with  $CARA = 1/r$ .

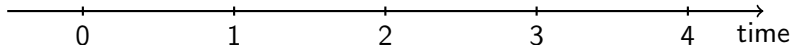
$$\tilde{U} \sim \mathcal{N}(0, 1/H)$$

There is a risky asset with payoff  $\tilde{U}$  realized at  $t = 4$



There is a continuum of investors  $i \in [0, 1]$  with exponential utility function with  $CARA = 1/r$ .

Each investor  $i$  obtains a private signal  $\tilde{z}_0^i$



$$\tilde{U} \sim \mathcal{N}(0, 1/H)$$

There is a risky asset with payoff  $\tilde{U}$  realized at  $t = 4$

There is a continuum of investors  $i \in [0, 1]$  with exponential utility function with  $CARA = 1/r$ .

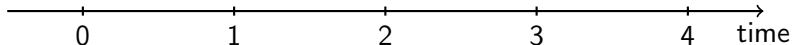
$$\tilde{Z}_0^i = \tilde{U} + \tilde{\varepsilon}_0^i$$

$$\tilde{\varepsilon}_0^i \sim \mathcal{N}(0, 1/S)$$

Each investor  $i$  obtains a private signal  $\tilde{Z}_0^i$

$$\tilde{U} \sim \mathcal{N}(0, 1/H)$$

There is a risky asset with payoff  $\tilde{U}$  realized at  $t = 4$



There is a continuum of investors  $i \in [0, 1]$  with exponential utility function with  $CARA = 1/r$ .

$$\tilde{Z}_0^i = \tilde{U} + \tilde{\varepsilon}_0^i$$

$$\tilde{\varepsilon}_0^i \sim \mathcal{N}(0, 1/S)$$

Each investor  $i$  obtains a private signal  $\tilde{Z}_0^i$

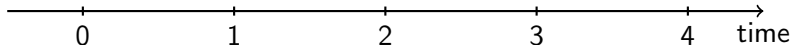
no  
signal

no  
signal

$\tilde{Z}_3^i$

$$\tilde{U} \sim \mathcal{N}(0, 1/H)$$

There is a risky asset with payoff  $\tilde{U}$  realized at  $t = 4$

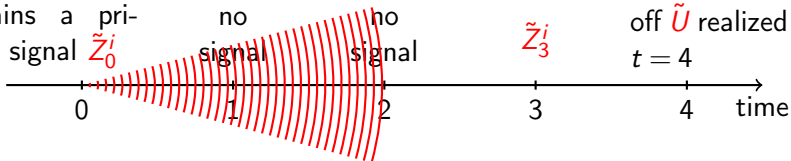


There is a continuum of investors  $i \in [0,1]$  with exponential utility function with  $CARA = 1/r$ .

$$\tilde{Z}_0^i = \tilde{U} + \tilde{\varepsilon}_0^i$$

$$\tilde{\varepsilon}_0^i \sim \mathcal{N}(0, 1/S)$$

Each investor  $i$  obtains a private signal  $\tilde{Z}_0^i$



$$\tilde{U} \sim \mathcal{N}(0, 1/H)$$

There is a risky asset with payoff  $\tilde{U}$  realized at  $t = 4$

Agents meet with each other and share their private signals. The meeting intensity is  $\lambda$ .

There is a continuum of investors  $i \in [0, 1]$  with exponential utility function with  $CARA = 1/r$ .

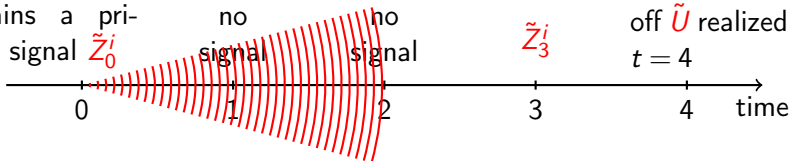
$$\tilde{Z}_0^i = \tilde{U} + \tilde{\varepsilon}_0^i$$

$$\tilde{\varepsilon}_0^i \sim \mathcal{N}(0, 1/S)$$

$$\tilde{U} \sim \mathcal{N}(0, 1/H)$$

Each investor  $i$  obtains a private signal  $\tilde{Z}_0^i$

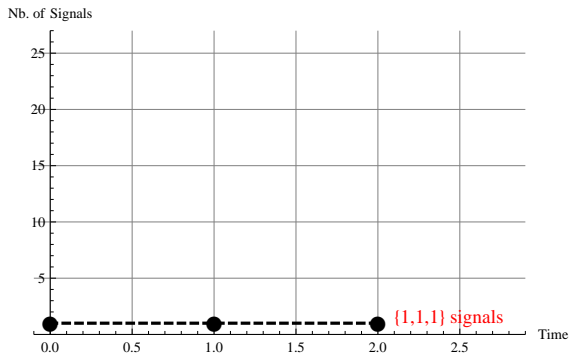
There is a risky asset with payoff  $\tilde{U}$  realized at  $t = 4$



Agents meet with each other and share their private signals. The meeting intensity is  $\lambda$ .

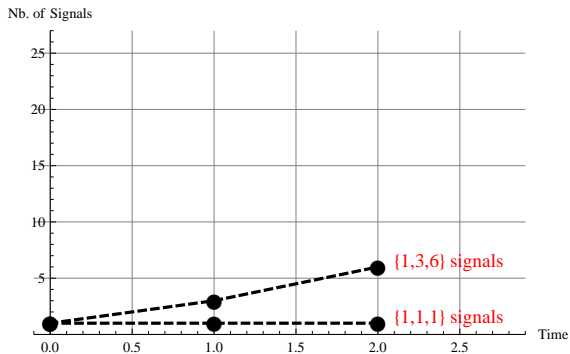
Noisy supply  $\tilde{X}_t \sim \mathcal{N}(0, 1/\Phi)$  prevents prices to fully reveal the fundamental.

# Simulation



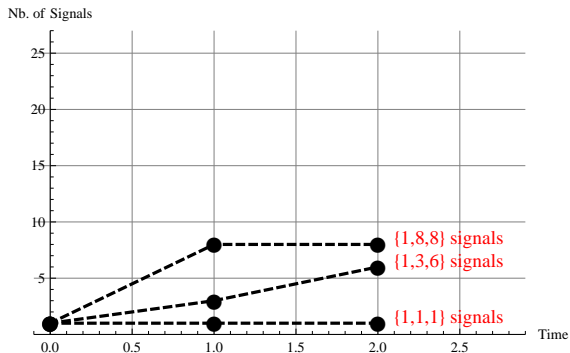
Simulation Example: Different investor types

# Simulation



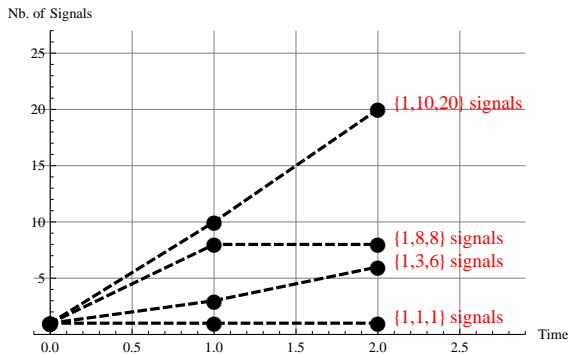
Simulation Example: Different investor types

# Simulation



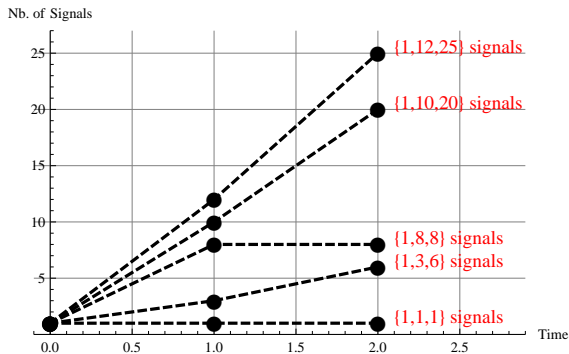
Simulation Example: Different investor types

# Simulation



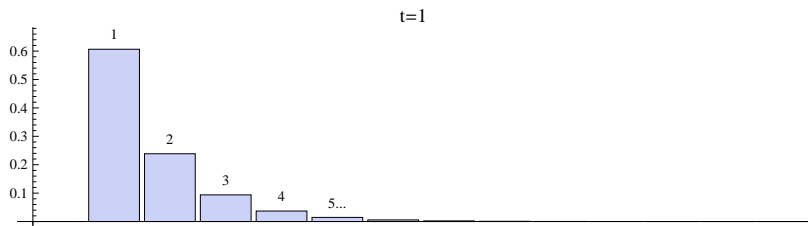
Simulation Example: Different investor types

# Simulation



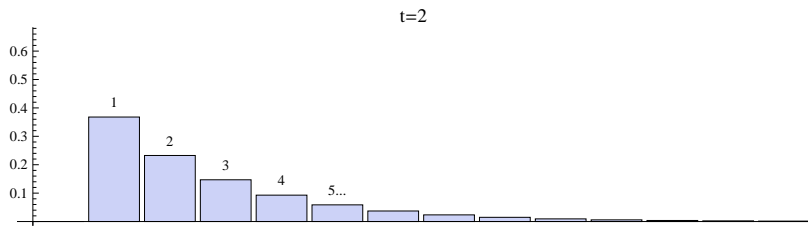
Simulation Example: Different investor types

# Probability Density Function of the Number of Signals



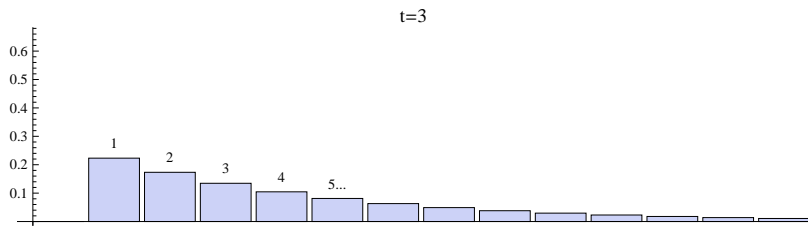
Distribution of signals:  $\lambda = 0.5$ ,  $t = 1$

# Probability Density Function of the Number of Signals



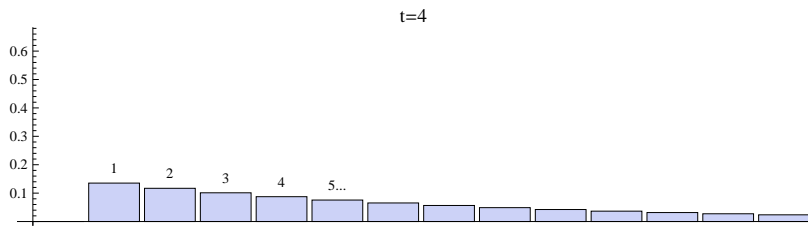
Distribution of signals:  $\lambda = 0.5$ ,  $t = 2$

# Probability Density Function of the Number of Signals



Distribution of signals:  $\lambda = 0.5$ ,  $t = 3$

# Probability Density Function of the Number of Signals



Distribution of signals:  $\lambda = 0.5$ ,  $t = 4$

- The optimal trading strategy of the individual investor  $i$  at time  $t = 1, 2, 3$  is given by

$$\Delta \tilde{D}_{t,k}^i = \gamma \left[ k_t S \left( \bar{Z}_{t,k_t}^i - \tilde{P}_t \right) - S \Omega_t \left( \tilde{U} - \tilde{P}_t \right) + \frac{\tilde{X}_t}{\gamma} - \Delta K_{t-1,k}^i \Delta \tilde{P}_t \right]$$

- We focus on the correlations between consecutive price differences:

$$\text{corr} \left( \tilde{P}_1 - \tilde{P}_0, \tilde{P}_2 - \tilde{P}_1 \right)$$

$$\text{corr} \left( \tilde{P}_2 - \tilde{P}_1, \tilde{P}_3 - \tilde{P}_2 \right)$$

- The optimal trading strategy of the individual investor  $i$  at time  $t = 1, 2, 3$  is given by

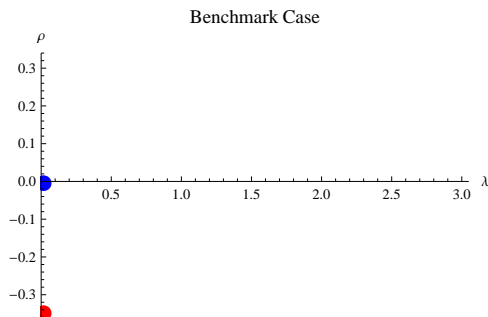
$$\Delta \tilde{D}_{t,k}^i = \gamma \left[ k_t S \left( \bar{Z}_{t,k_t}^i - \tilde{P}_t \right) - S \Omega_t \left( \tilde{U} - \tilde{P}_t \right) + \frac{\tilde{X}_t}{\gamma} - \Delta K_{t-1,k}^i \Delta \tilde{P}_t \right]$$

- We focus on the correlations between consecutive price differences:

$$\text{corr} \left( \tilde{P}_1 - \tilde{P}_0, \tilde{P}_2 - \tilde{P}_1 \right)$$

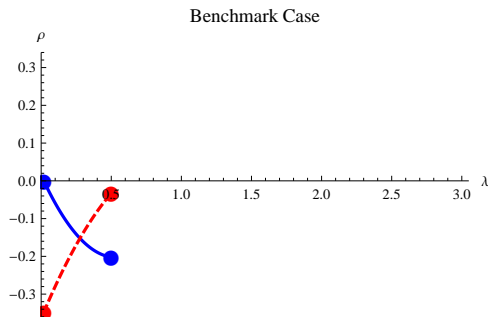
$$\text{corr} \left( \tilde{P}_2 - \tilde{P}_1, \tilde{P}_3 - \tilde{P}_2 \right)$$

# Price Drift in the Benchmark Case



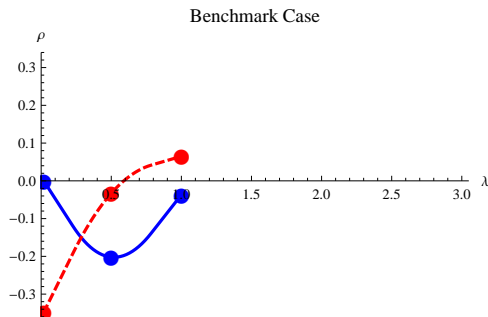
Autocorrelation of stock returns: No information percolation

# Price Drift in the Benchmark Case



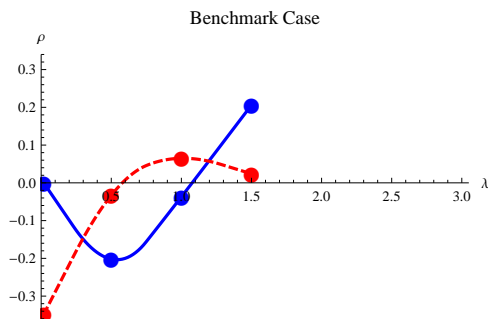
Autocorrelation of stock returns:  $\lambda \in [0, 0.5]$

# Price Drift in the Benchmark Case



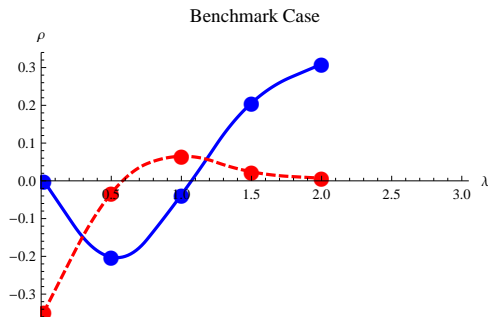
Autocorrelation of stock returns:  $\lambda \in [0, 1]$

# Price Drift in the Benchmark Case



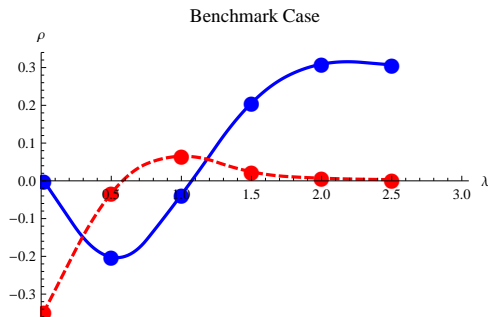
Autocorrelation of stock returns:  $\lambda \in [0, 1.5]$

# Price Drift in the Benchmark Case



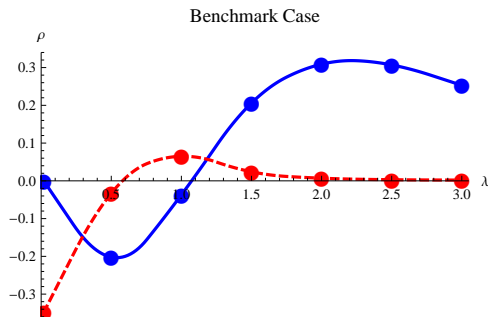
Autocorrelation of stock returns:  $\lambda \in [0, 2]$

# Price Drift in the Benchmark Case



Autocorrelation of stock returns:  $\lambda \in [0, 2.5]$

# Price Drift in the Benchmark Case



Autocorrelation of stock returns:  $\lambda \in [0, 3]$

# Outline

## I. A Benchmark Model

- Setup
- Information Percolation
- Results

## II. Additional Uncertainty, or Rumors

- Setup and Solution
- Results

## III. Conclusion

- Everything is exactly as in the benchmark model, except that

$$\tilde{Z}_0^i = \tilde{U} + \tilde{V} + \tilde{\varepsilon}_0^i$$

$$\tilde{Z}_3^i = \tilde{U} + \tilde{\varepsilon}_3^i$$

- The private signals at time 0 are not centered on the fundamental  $\tilde{U}$ . There is a additional (common) noise  $\tilde{V} \sim \mathcal{N}(0, 1/\nu)$ , *unobserved* by the individual investors.
- The parameter  $\nu$  represents the precision of the rumor. If  $\nu \rightarrow \infty$ , then we obtain the Benchmark Model.

- Everything is exactly as in the benchmark model, except that

$$\tilde{Z}_0^i = \tilde{U} + \tilde{V} + \tilde{\varepsilon}_0^i$$

$$\tilde{Z}_3^i = \tilde{U} + \tilde{\varepsilon}_3^i$$

- The private signals at time 0 are not centered on the fundamental  $\tilde{U}$ . There is a additional (common) noise  $\tilde{V} \sim \mathcal{N}(0, 1/\nu)$ , *unobserved* by the individual investors.
- The parameter  $\nu$  represents the precision of the rumor. If  $\nu \rightarrow \infty$ , then we obtain the Benchmark Model.

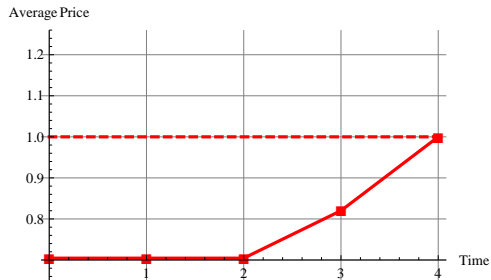
- Everything is exactly as in the benchmark model, except that

$$\tilde{Z}_0^i = \tilde{U} + \tilde{V} + \tilde{\varepsilon}_0^i$$

$$\tilde{Z}_3^i = \tilde{U} + \tilde{\varepsilon}_3^i$$

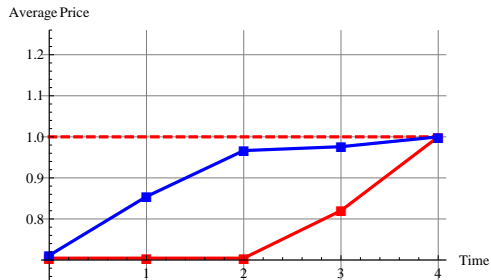
- The private signals at time 0 are not centered on the fundamental  $\tilde{U}$ . There is a additional (common) noise  $\tilde{V} \sim \mathcal{N}(0, 1/\nu)$ , *unobserved* by the individual investors.
- The parameter  $\nu$  represents the precision of the rumor. If  $\nu \rightarrow \infty$ , then we obtain the Benchmark Model.

# Hump-Shaped Patterns in Stock Prices



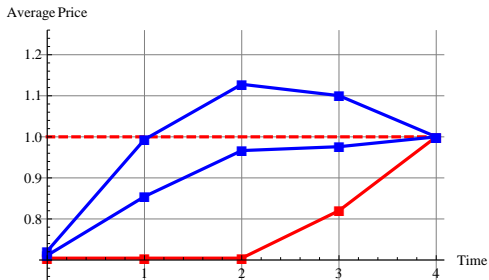
Stock Prices:  $\tilde{U} = 1, \tilde{V} = 0.5, \lambda = 0$

# Hump-Shaped Patterns in Stock Prices



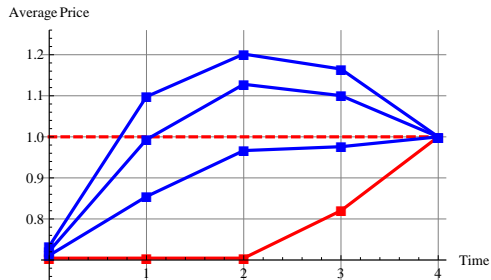
Stock Prices:  $\tilde{U} = 1, \tilde{V} = 0.5, \lambda = 0.5$

# Hump-Shaped Patterns in Stock Prices



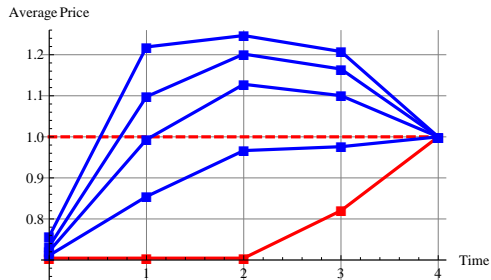
Stock Prices:  $\tilde{U} = 1, \tilde{V} = 0.5, \lambda = 1$

# Hump-Shaped Patterns in Stock Prices



Stock Prices:  $\tilde{U} = 1, \tilde{V} = 0.5, \lambda = 1.5$

# Hump-Shaped Patterns in Stock Prices



Stock Prices:  $\tilde{U} = 1, \tilde{V} = 0.5, \lambda = 3$

# Outline

## I. A Benchmark Model

- Setup
- Information Percolation
- Results

## II. Additional Uncertainty, or Rumors

- Setup and Solution
- Results

## III. Conclusion

# Conclusion

- The diffusion of information through financial markets has a significant impact on the dynamics of asset prices.
- Word-of-mouth communications produce price drift.
- Rumors may propagate and produce reversals.
- Many interesting extensions are work in progress.

## Related Literature

### Evidence on momentum and reversal

*Cutler, Poterba, and Summers (1990), Jegadeesh and Titman (1993), Rouwenhorst (1998), Moskowitz, Ooi, and Pedersen (2010), Bernard (1992), Chan, Jegadeesh, and Lakonishok (1996), De Bondt and Thaler (1985), Lakonishok, Shleifer, and Vishny (1994), Poterba and Summers (1988), Hong, Lim, and Stein (2000).*

### Evidence on word-of-mouth communication and gradual diffusion of information

*Shiller and Pound (1989), Hong, Kubik, and Stein (2004), Feng and Seasholes (2004), Brown, Ivkovic, Smith, and Weisbenner (2008), Grinblatt and Keloharju (2001), Ivkovic and Weisbenner (2005), Cohen, Frazzini, and Malloy (2008), Antweiler and Frank (2004).*

### Theoretical Explanations

*Barberis, Shleifer, and Vishny (1998), Daniel, Hirshleifer, and Subrahmanyam (1998), Hong and Stein (1999), Holden and Subrahmanyam (2002), Hong, Hong, and Ungureanu (2010), Albuquerque and Miao (2010), Vayanos and Woolley (2010).*

## References

- Albuquerque, R., and J. Miao (2010): "Advance Information and Asset Prices," *Working Paper*, (wp2009-017).
- Antweiler, W., and M. Z. Frank (2004): "Is All That Talk Just Noise? The Information Content of Internet Stock Message Boards," *Journal of Finance*, 59(3), 1259–1294.
- Barberis, N., A. Shleifer, and R. Vishny (1998): "A model of investor sentiment<sup>1</sup>," *Journal of Financial Economics*, 49(3), 307–343.
- Bernard, V. L. (1992): "Stock price reactions to earnings announcements," *Advances in Behavioral Finance*.
- Brown, J. R., Z. Ivkovic, P. A. Smith, and S. Weisbenner (2008): "Neighbors Matter: Causal Community Effects and Stock Market Participation," *Journal of Finance*, 63(3), 1509–1531.
- Chan, L. K. C., N. Jegadeesh, and J. Lakonishok (1996): "Momentum Strategies," *Journal of Finance*, 51(5), 1681–1713.

## References (cont.)

- Cohen, L., A. Frazzini, and C. Malloy (2008): "The Small World of Investing: Board Connections and Mutual Fund Returns," *Journal of Political Economy*, 116(5), 951–979.
- Cutler, D. M., J. M. Poterba, and L. H. Summers (1990): "Speculative Dynamics and the Role of Feedback Traders," *American Economic Review*, 80(2), 63–68.
- Daniel, K., D. Hirshleifer, and A. Subrahmanyam (1998): "Investor Psychology and Security Market Under- and Overreactions," *Journal of Finance*, 53(6), 1839–1885.
- De Bondt, W. F. M., and R. Thaler (1985): "Does the Stock Market Overreact?," *Journal of Finance*, 40(3), 793–805.
- Duffie, D., S. Malamud, and G. Manso (2009): "Information Percolation With Equilibrium Search Dynamics," *Econometrica*, 77, 1513–1574.
- Feng, L., and M. S. Seasholes (2004): "Correlated Trading and Location," *Journal of Finance*, 59(5), 2117–2144.
- Grinblatt, M., and M. Keloharju (2001): "How Distance, Language, and Culture Influence Stockholdings and Trades," *Journal of Finance*, 56(3), 1053–1073.

## References (cont.)

- He, H., and J. Wang (1995): "Differential informational and dynamic behavior of stock trading volume," *Review of Financial Studies*, 8(4), 919–972.
- Holden, C. W., and A. Subrahmanyam (2002): "News Events, Information Acquisition, and Serial Correlation," *Journal of Business*, 75(1), 1–32.
- Hong, D., H. Hong, and Ungureanu (2010): "Word of Mouth and Gradual Information Diffusion in Asset Markets," *Working Paper*.
- Hong, H., J. D. Kubik, and J. C. Stein (2004): "Social Interaction and Stock-Market Participation," *Journal of Finance*, 59(1), 137–163.
- Hong, H., T. Lim, and J. C. Stein (2000): "Bad News Travels Slowly: Size, Analyst Coverage, and the Profitability of Momentum Strategies," *The Journal of Finance*, 55(1), pp. 265–295.
- Hong, H., and J. C. Stein (1999): "A Unified Theory of Underreaction, Momentum Trading, and Overreaction in Asset Markets," *Journal of Finance*, 54(6), 2143–2184.
- Ivkovic, Z., and S. Weisbenner (2005): "Local Does as Local Is: Information Content of the Geography of Individual Investors' Common Stock Investments," *Journal of Finance*, 60(1), 267–306.

## References (cont.)

- Jegadeesh, N., and S. Titman (1993): "Returns to Buying Winners and Selling Losers: Implications for Stock Market Efficiency," *Journal of Finance*, 48(1), 65–91.
- Lakonishok, J., A. Shleifer, and R. W. Vishny (1994): "Contrarian Investment, Extrapolation, and Risk," *Journal of Finance*, 49(5), 1541–78.
- Moskowitz, T., Y. H. Ooi, and L. H. Pedersen (2010): "Time Series Momentum," *Working Paper*.
- Poterba, J. M., and L. H. Summers (1988): "Mean reversion in stock prices : Evidence and Implications," *Journal of Financial Economics*, 22(1), 27–59.
- Rouwenhorst, K. G. (1998): "International Momentum Strategies," *Journal of Finance*, 53(1), 267–284.
- Shiller, R. J., and J. Pound (1989): "Survey Evidence on Diffusion of Investment Among Institutional Investors," *Journal of Economic Behavior and Organization*, 12, 47–66.
- Vayanos, D., and P. Woolley (2010): "An Institutional Theory of Momentum and Reversal," *Working Paper*.